



Simplified sourcing transforms procurement into a strategic enabler of agile change

Royal Cosun is a major international agri-food cooperative with 8,000 growers and production across six countries. Modern, simple Unit4 Source-to-Contract by Scanmarket (S2C) supports procurement as a strategic force in shaping Cosun's "Unlock 30" strategy for growth and transformation.

Industry

Agriculture

Location

Worldwide; Headquarters: The Netherlands

Size

More than 4,600 employees; 8,000 members; five subsidiaries

Product

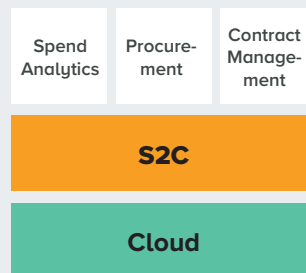
Unit4 Source-to-Contract by Scanmarket (S2C)

The challenge

Royal Cosun's "Unlock 30" strategy focuses on healthy performance, focused growth, and sustainability throughout the entire chain. As part of this, the business wanted to re-imagine procurement: moving from a fragmented, back-office transactional process focused on efficiency to become a cornerstone of strategic decision-making, driving innovation and optimizing efficiencies beyond just the bottom line.

How did Unit4 help?

- Unifies procurement
 - Provides comprehensive insights into spending patterns
 - Simplifies contract creation and management
 - Centralizes supplier information,
- automates onboarding, and monitors performance metrics
 - Provides a complete overview of projects, status, and history, facilitating seamless project lead handovers



Achievements

Drives strategic value

Ensures Cosun's procurement function is a strategic force in shaping "Unlock 30" strategy.

Manages smarter spend

Provides complete insight into Cosun's purchasing patterns, supplier performance, and expenditure trends.

Increases agility

Moves colleagues from manual, Outlook-based pricing arrangements to agile, collaborative, and automated sourcing.

“

S2C provides unprecedented insight into our contract lifecycle, improving decision making. Ultimately, this gives the business more control over how it spends money.

Zoë Nijland, Data and Tender Manager, Royal Cosun

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Key metrics



Spend analysis

Trusted, real-time spend analysis maximizes savings



Contract management

Simplified contract creation and management



Supplier management

Competitive edge from intelligent supplier insights

For more information on our Customer Stories, go to unit4.com

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