Smarter, stronger operations for competitive advantage

Kinetic IT, a leading enterprise solution provider, delivers to large and complex environments in sectors including government, corporate, resources and utilities.

INFO
- INDUSTRY: Professional Services
- SIZE: 1,200 employees
- LOCATION: Australia
- PRODUCT: Unit4 Enterprise Resource Planning (ERP)

Achievements
- Better visibility and decisions: Accurate data enables trustworthy forecasts, which in turn means management can allocate resources and respond to opportunities.
- Improved operations: Timesheet completion rose 13% through self service. Improvements in timesheet accuracy led to quicker billing time and precision, which improved customer satisfaction.
- More work, same staff: Overall employee count doubled since go live but the number needed for transactional finance, payroll and project admin remained the same.

The Challenge

Slow processes and inaccurate workflows and data hampered competitiveness. The company needed to improve efficiency and accomplish visibility to support decision making. In addition, they needed to support payroll for a fast growing staff.

How did Unit4 help?
- Introduced business process automation for project initiation and amendments.
- Replaced Epicor, QuickBooks, Paypac and manual forms of entry with a single source of truth for HR/Payroll data.
- Replaced manual timesheets with staff self-service for online absence, time and expense entry.

Impacts
- Improvement in forecasting accuracy: 94%
- Timesheet completion rate, up 13%: 97%
- Decrease in billing time: 47%

“...we wanted to automate transactions, provide mechanisms of control and risk management to refocus efforts on supporting decision making. We had grown exponentially and could no longer manage the business on ‘gut feel’ or ‘entrepreneurial spirit’.”

Russell Decent, CFO Kinetic IT