

EGPAF transforms operations and saves lives with Unit4 ERPx



When technology empowers a mission, the impact is limitless. Just ask The Elizabeth Glaser Pediatric AIDS Foundation (EGPAF).

This leader in the fight against pediatric HIV and AIDS infections is using AI-powered Unit4 ERPx to unify its global operations into a single source of truth and transform projects, funding, and operational management. Timely, trusted data and agile workflows saved hundreds of thousands of dollars in the first year and allowed vital funds to be redirected back to the fight to end pediatric AIDS.

For more than 35 years, EGPAF has been meeting urgent needs in pediatric HIV and AIDS in the world's most affected regions – through prevention and treatment programs, research, and advocacy.

EGPAF has a global footprint reaching thousands of health facilities in 19 countries. Previously, the organization relied on separate, siloed systems that were not intended to support a project and grant-heavy nonprofit

organization. This fragmented approach made it difficult to determine the actual state of the organization – data sourced from different systems typically led to different answers. For a growing nonprofit with complex funding challenges and global reach, this was unsustainable.

For example, EGPAF needs to charge each donor for the time that staff members work on their various projects. The time was logged using manual timesheets and allocated to the appropriate donor.



Elizabeth Glaser Pediatric AIDS Foundation
Fighting for an AIDS-free generation

Industry

Nonprofit

Location

USA

Size

Supporting thousands of health facilities in 19 countries

Product

Unit4 ERPx

Challenges

Simplify and standardize finance processes, reduce infrastructure costs, enhance resource and project outcomes.

Key metrics



Better outcomes

By maximizing insight and driving efficiency in fund and grant management



Saved \$100,000+

By unifying fragmented data – single source of truth



Empowered colleagues

To be more productive – from the desk to the field

“

The unified ERPx platform replaced five legacy systems, saving hundreds of thousands of dollars in the first year—money now channeled back into front-line services to save lives.

”

Noelle Will

Senior Director, Operations, EGPAF

“It was a period of rapid growth, but we were reconciling critical information manually,” says Noelle Will, Senior Director, Finance & Business Intelligence, EGPAF. “It took significant time and resources – and those resources were better tasked with fighting for an AIDS-free generation.”

Stay agile in the face of ongoing change

In response, the EGPAF team deployed the AI-powered Unit4 ERPx platform to act as a foundation for future growth. This forward-thinking strategy promotes efficacy, maximizes accessibility, and enables EGPAF to remain agile in the face of ongoing change. “We can plan strategically for the future, while working smarter to manage and deliver projects,” says Noelle.

Unit4 was the right fit for this ambitious nonprofit. “Unit4 brings us the best of both worlds: vast experience of working with project-based nonprofit organizations and technical ERP expertise with mid-sized organizations.”

Noelle adds, “I’d also like to highlight that Unit4’s Customer Success team, along with the University4U training resources, has truly been a game-changer - enabling our team to learn quickly and adapt with confidence.”

When EGPAF went live on ERPx, the platform immediately delivered

a remarkable saving. Noelle comments, “The unified ERPx platform replaces five legacy systems, saving hundreds of thousands of dollars in the first year alone. That money is now channeled straight back into front-line services, fulfilling our mission of saving lives.”

Transforming the way people work

This single source of truth across an integrated suite of finance management, people, and projects is transforming the way people work. For example, that process of allocating people and costs to a project is now completed at the touch of a button, saving significant time and resources, which can be targeted to front-line care provision.

It also supports smarter working in remote outstations, such as in Africa. “We used to have people travel out frequently to these remote locations to record and process data.

They don’t need to do that anymore. Users can enter all the data straight into an app on their phones. This unified data is exceptionally useful for our country programs on the ground – we can understand the entire financial scope of the project and compare it between countries and other criteria,” says Noelle.

Unit4 ERPx is also helping EGPAF to innovate faster. Noelle explains, “Having all our data in one place and accessible is extremely helpful for country programs, rather than the singular view of their data they now have visibility of global financial situation and can generate new ideas for growth in new regions, engage better with cross-functional teams, and share ideas on what we can do to reach more people.”

Like almost every nonprofit, EGPAF faces relentless funding pressure owing to foreign aid cuts and other measures. Here again, Unit4 alleviates the burden. “We can trust the data, which means we can confidently plan for the future. There are other times when donors ask how much money we have, what our forecast looks like, or what sustainability measures we have in place. We now have that data at our fingertips.”



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